



Mass Strategic Health Group (MSHG) Board Meeting

Thursday, January 19th, 2023 at 1:00 PM
Meeting by Virtual Participation
Meeting Minutes

Board and Alternate Board Members in Attendance:

Matthew Wojcik, Board Chair	Town of Douglas
Rich Mathieu	Dudley Charlton Regional School District
Rick LaFond	Town of Webster
Karen Bratt	Town of Franklin
Joanne Fredrick	Town of Oxford
Michael Boynton	Town of Medway
Lindsay Grasso	Town of Abington

Guests in Attendance:

MaryEllen Cerbone	Dudley Charlton Regional School District
Tim Bell	Town of Webster
Courtney Friedland	Town of Webster
Alison Potter	Town of Medway
Jessica Sinclair	Town of Medway
Richard Bienvenue	MSHG Treasurer
Rusti Short	NFP Brokerage
Tony Roselli	Roselli, Clark & Associates
Sam Molnar	Health Insurance Services
Maddison Grigsby	Arthur J. Gallagher
Marianna Gil	Arthur J. Gallagher
Anthony Lively	Arthur J. Gallagher
Chris Nunnally	Arthur J. Gallagher
Emmilie Roach	Arthur J. Gallagher

The meeting was called to order at 1:06 PM.

Delegate / Alternate Delegate Attendance

There was a roll call of attendees participating via Microsoft Teams.

Review and possible vote to accept meeting minutes – December 22nd, 2022

Mr. LaFond made a motion to accept the meeting minutes with one amendment from December 22nd, 2022. Mr. Boynton seconded the motion. There was a roll call vote. The motion passed.

Motion



Review of Auditor Report

Mr. Bienvenue said the draft two-year audit of MSHG has been completed to get a comparative report and to save on initial costs while establishing a routine. Mr. Bienvenue said after the draft is finalized, a representation letter will be sent out for signature and, once signed, will continue the audit process to the Fiscal Year 2022 audit.

Mr. Roselli presented the initial audit report for 2020 and 2021. Mr. Roselli explained that you want to make sure the IBNR is accurate in the first few years. Mr. Roselli said in year one, there will be almost no claim activity until October due to the reporting lag; as more claims data is received, it becomes easier to be more comfortable with the numbers. Mr. Roselli said the net position at the end of the 2021 audit was a little over \$2.6M, consisting of the three founding members.

Mr. Bienvenue said the cumulative fund balance for the December 2022 financial report is \$6.3M amongst the 10 members. Mr. Bienvenue said the unallocated piece represents prescriptions, claims, and claim rebates that have gone into the trust but are not allocated to any member. Mr. Bienvenue said the unallocated pieces are almost at \$1.8M and the board can look at investments, but he wants to ensure all payments are coming in at the beginning of the month to ensure correct cash flow. Mr. Bienvenue said once Mr. Roselli signs the representative letter, it will be forwarded to Mr. Wojcik to sign as well. Mr. Wojcik said once all information is complete and he has copies of everything, he will sign the letter.

The board proposed having the Joint Purchase Agreement committee members also work on a finance committee to work out any issues with Mr. Bienvenue. Mr. Nunnally said he would arrange for the committee to meet and send out tentative meeting dates.

Presentation of Financial Report

Mr. Bienvenue presented the financial report through December 15th, 2022, and explained the big change was trying to make progress on recording rebates. Mr. Bienvenue said he received good estimates from Mr. Nunnally and estimated \$300,000 for the second quarter and so forth.

Mr. Wojcik stepped out and turned the chair over to Mr. LaFond.

Review and Discussion of DOI Abortion Bulletin

Ms. Gil reviewed the DOI abortion bulletin released by the division of insurance for Massachusetts, which mandates all fully insured groups to cover abortion-related services when provided in conjunction with payable abortion services. Ms. Gil said since the group is self-insured, they have a right to adopt or reject this bulletin. Mr. LaFond said since this does not require a vote immediately, we should wait for the chair to consider it for the next meeting.

Discussion Regarding Possible Opportunities for Pharmacy Plan Savings – Vote Possible

Mr. Nunnally did a high-level overview of ImpaxRX and explained it is the next iteration of the Saveon program MSHG has in place. Mr. Nunnally said this program acts as the income barrier, which is the difference between both programs. Mr. Nunnally said members would benefit from much more savings if enrolled in the ImpaxRX program.

Mr. Lafond asked if the board had any questions or objections to moving forward with ImpaxRX.



Mr. Mathieu made a motion to approve ImpaxRX. Mr. Boynton seconded the motion. There was a roll call vote. The motion passed.

Motion

Discussion Regarding AJG’s Expanded Services – Vote Possible

Mr. Nunnally said there was a discussion on AJG’s expanded services at the last meeting. Mr. Nunnally explained the scope of services AJG’s marketing team will be doing. Mr. Boynton asked what the total cost was. Mr. Nunnally said there is no cost and Gallagher will be doing this as a value add.

Mr. Boynton made a motion to expand the MSHG scope of services. Mr. Mathieu seconded the motion. There was a roll call vote. The motion passed.

Motion

Open Session for Topics Not Reasonable Anticipated 48 Hours In Advance Of the Meeting

Mr. LaFond said there are no topics not reasonably anticipated within 48 hours in advance. Mr. LaFond said if there is anything to discuss further, it should be directed to the chair.

Mr. Boynton made a motion to adjourn the meeting at 2:16 PM. Mr. Mathieu seconded the motion. There was a roll call vote. The motion passed unanimously.

Motion

Next Meeting

The next meeting was scheduled for February 16th, 2023 at 1 PM.

*Submitted by,
Emmilie Roach
Gallagher Benefit Services*