

**Mass Strategic Health Group  
Meeting Minutes  
Meeting of October 6, 2022  
GBS Gallagher**

Board Members Present:

Matthew Wojcik  
Rick LaFond  
Michael Boynton  
Julie Harris  
Jamie Hellen  
MaryEllen Cerbone

Douglas Town Administrator **Board Chair**  
Webster Town Administrator  
Medway Town Administrator  
Town of Northbridge  
Franklin Town Administrator  
Dudley Charlton Regional School District

Others Present:

Emmilie Roach  
Chris Nunnally  
Tina Landry  
Courtney Friedland  
Tim Bell  
Cheryl Vaidya  
Katherine Bird  
Karen Bratt  
Kevin Paicos  
Ken Lombardo

Arthur J. Gallagher  
Arthur J. Gallagher  
Town of Webster  
Town of Webster  
Town of Webster  
Town of Douglas  
Town of Medway  
Town of Franklin  
NFP Brokerage  
NFP Brokerage

The meeting was called to order at 11:02AM

**Attendance**

There was a roll call of attendees participating in person and via Microsoft Teams.

**Meeting Minutes – April 28, 2022**

Mr. LaFond made a motion to accept the meeting minutes from April 28, 2022. Ms. Cerbone seconded the motion. There was a roll call vote. The motion passed.

**Meeting Minutes – June 30, 2022**

Ms. Landry made a motion to accept the meeting minutes from June 30, 2022. Mr. Wojcik seconded the motion. There was a roll call vote. The motion passed.

**Meeting Minutes – September 12, 2022**

Mr. Boynton made a motion to accept the meeting minutes from September 12, 2022. Mr. LaFond seconded the motion. There was a roll call vote. The motion passed.

### **Medicare Renewal – Vote**

Mr. Nunnally showed the proposed Medicare Renewal rates for fiscal year 2023. Mr. Nunnally said when Massachusetts Strategic Health Group (MSHG) first joined Aetna we were given a 3 year rate cap of \$10.00 per year and we have come in below those rate caps year over year. Mr. Nunnally said Aetna has agreed to a rate pass this year meaning the current rates for each entity will not change and the rate cap cannot go up more than \$20.00 through 2025. Mr. Nunnally said we are in negotiations with Aetna currently to get that rate cap furthered by a year because we have eclipsed the 4,000-subscriber limit on the Medicare plan making MSHG a national account.

Mr. Boynton made a motion to approve the senior rate renewal for January 1, 2023. Ms. Cerbone seconded the motion. There was a roll call vote. The motion passed unanimously.

### **Benefit Administrators Meeting – November 2, 2022**

Mr. Nunnally said the idea of the benefit administrator meeting is to get all of our vendor partners in the same room to share best practices and get a good idea of what our vendors do for the members along with a team-building activity. Mr. Nunnally said the vendors and Gallagher would be sponsoring this meeting. The board said going forward to have these events approved before scheduling.

### **MSHG Annual Summit**

Mr. Nunnally presented a tentative flyer for a MSHG virtual summit. Mr. Nunnally explained the idea of this virtual summit would be a few board members on a panel to discuss the accomplishments had with MSHG and to have new board members speak on why they have joined and what you are looking to get out of it.

Mr. LaFond requested the annual summit be placed on the next meeting agenda for discussion with more input on exactly what the virtual event is and a broader conversation on why we are marketing and what we hope to gain from it. We should discuss the specifics of a marketing plan at the next meeting. Mr. Boynton had the idea of the event being held towards the beginning part of the calendar year. The board agreed to put it on the next agenda.

### **Open Session for Topics Not Reasonable Anticipated 48 Hours In Advance Of the Meeting Next Meeting**

The board discussed a regularly scheduled meeting going forward. The board agreed to the third Thursday of every month at 11AM with the exception of any holidays then the meeting would default to the following month at the same time unless there is something essential the board will figure out the best time to meet.

Mr. Boynton made a motion the MSHG schedule meetings on the third Thursday of every month at 11AM. Mr. Hellen seconded the motion. There was a roll call vote. The motion passed unanimously.

Mr. Boynton made a motion to end the meeting at 11:45 AM. Mr. LaFond seconded the motion. There was a roll call vote. The motion passed unanimously.

**Next Meeting**

The next meeting was scheduled for December 22, 2022 at 11AM.

*Submitted by,  
Emmilie Roach  
Gallagher Benefit Services*