

**Mass Strategic Health Group
Meeting Minutes
Meeting of April 28, 2022
GBS Gallagher**

Board Members Present:

Matthew Wojcik
Rich Mathieu
Rick LaFond
Jeanne Lovett
Tina Landry

Douglas Town Administrator **Board Chair**
Dudley Charlton RSD Finance and Operations Manager
Webster Town Administrator
Town of Douglas
Town of Webster

Others Present:

Emmilie Roach
Chris Nunnally
Tim Bell
Rich Bienvenue
Kimberly Kline
John Webber
Nancy Souder

Arthur J. Gallagher
Arthur J. Gallagher
Town of Webster
Treasurer
Health Plans Inc.
Health Plans Inc.
Health Plans Inc.

The meeting was called to order at 1:08PM

Attendance

There was a roll call of attendees participating via Microsoft Teams.

Meeting Minutes – April 14

Mr. LaFond made a motion to accept the meeting minutes from April 14, 2022. Ms. Lovett seconded the motion. There was a roll call vote. Ms. Lovett abstained. The motion passed.

Financial Report

Mr. Nunnally presented the financial report through March 2022. Mr. Nunnally said the group is operating at a 91.1% loss ratio with all groups positive for the year. Mr. Nunnally said we have received \$1,262,179 in pharmacy rebates and he is going to allocate the COVID-19 testing costs in the most enrolled plan per entity to use it as a claims expense. The board agreed.

Mr. Nunnally presented the stop loss report. Mr. Nunnally said Massachusetts Strategic Health Group (MSHG) is due back \$194,873 in stop loss reimbursements. Mr. Nunnally explained four members are over the specific of \$150,000 and six members are at 50% of the specific. Mr. Nunnally pointed out we are in a close out period for stop loss and we only have four months left

of the current contract. Mr. Nunnally said MSHG has received \$1,069,906 back in reimbursements overall and because we paid almost got back the exact amount we paid premium the increase in the new contract is expected to be 15%.

Town of Franklin “Votes Possible”

Mr. Nunnally said the Town of Franklin has formally requested to join MSHG. Mr. LaFond asked if the Town of Franklin could have a negative effect on the group’s claims. Mr. Nunnally said the town is not projected to have a negative effect, if so we would have added an aggregated specific onto the stop loss for them to shift more risk to the town when they join, but the underwriter said they would not be a risk at all.

Mr. LaFond made a motion to invite the Town of Franklin into Massachusetts Strategic Health Group. Mr. Mathieu seconded the motion. There was a roll call vote. The motion passed unanimously.

Vendor Utilization

Mr. Nunnally went through the MyTelemedicine utilization report. Mr. Nunnally said this is included in the Health Plans Inc.’s. (HPI) admin fee which is \$2.05 per subscriber but HPI is changing their preferred relationship with MyTelemedicine so it will be changing to a new vendor with an ROI guarantee.

Mr. Nunnally additionally showed utilization reports from the other MSHG vendors and the savings the group and members have had since inception.

Health Plans Inc. Concierge Program

Mr. Nunnally explained the Pathways concierge program would be available to members to call with questions on benefits, co pays, medical conditions and scheduling appointments etc. Mr. Nunnally said this program would give members the best options on cost and quality with providers. Mr. Nunnally said HPI would be set up to answer questions on all of the health plans and dental plans for members.

Mr. Nunnally said the board could potentially use the rate stabilization fund to pay for this program. Mr. Wojcik said he believes if this is going to cost the new members funds they should have the full opportunity to vet the program before moving forward. Mr. Nunnally explained this program does not need to go live for July 1, 2022; HPI would be flexible with any start date. The board decided they want to include the new members in the discussion.

Open Session for Topics Not Reasonable Anticipated 48 Hours In Advance Of the Meeting

There was no topics not reasonably anticipated 48 hours in advance of the meeting.

Next Meeting

The next meeting was tentatively scheduled for May 26, 2022 at 1:00PM. Ms. Roach said she would send out an e-mail later in May to make sure people can attend.

Ms. Landry made a motion to end the meeting at 2:10 PM. Mr. Mathieu seconded the motion. There was a roll call vote. The motion passed unanimously.

*Submitted by,
Emmilie Roach
Gallagher Benefit Services*