Mass Strategic Health Group Meeting Minutes Meeting of March 31, 2022 GBS Gallagher

Board Members Present: Matthew Wojcik Rich Mathieu Rick LaFond Tina Landry Jeanne Lovett MaryEllen Cerbone

Others Present: Emmilie Roach Chris Nunnally Mark McCarron Taylor Whitcomb Cheryl Vaidya Courtney Friedland Tim Bell Rich Bienvenue Lisa Stabile Kristyn Bourne Douglas Town Administrator Board Chair Dudley Charlton RSD Finance and Operations Manager Webster Town Administrator Town of Webster Town of Douglas Dudley Charlton RSD

Arthur J. Gallagher Arthur J. Gallagher Arthur J. Gallagher Arthur J. Gallagher Town of Douglas Town of Webster Town of Webster Treasurer Altus Dental Altus Dental

The meeting was called to order at 1:02PM

Attendance

There was a roll call of attendees participating via Microsoft Teams.

Financial Report

Mr. Nunnally presented the financial report through February 2022. Mr. Nunnally said all three groups are operating at a profit and as a group operating at an 89.8% expense to funding ratio with the rebates included. Mr. Nunnally went over the individual plan designs and explained there are two plans running at a deficit, which the group will be receiving stop loss reimbursements for.

Mr. Nunnally said there is a total for four members who have gone over the stop loss specific of \$150,000 and the group is due back a total of \$310,495 in reimbursements. Mr. Nunnally added there are four members over 50% of the specific who are likely to reach the specific and we will continue to report on those members to watch if they go over.

Mr. LaFond made a motion to accept the financial report through February 2022. Mr. Mathieu seconded the motion. There was a roll call vote. The motion passed unanimously with the exception Mr. Nunnally check the dollars reported as carried forward and review Mr. Mathieu's math he previous sent an e-mail about. Mr. Nunnally agreed to have that information at the next meeting to present.

Mr. Bienvenue presented the treasures report through January 2022. Mr. Bienvenue said the total for the group equity is \$4,030,208. Mr. Bienvenue went through the group wide income statement and the income statement for each participant over the last three years. Mr. Bienvenue continued to show a cumulative member equity calculation for each group and said he will continue to update it as time goes on.

Meeting Minutes – February 24

Mr. Mathieu made a motion to accept the meeting minutes from February 24, 2022. Mr. Wojcik seconded the motion. There was a roll call vote. The motion passed unanimously.

Participation Agreement Conversation

The board review the current participation agreement. The board ask an attorney to review revised language for Article 9, 12C, 12D, and 15B. Chris Nunnally was instructed to forward the suggested language to the attorney for review and add the participation agreement to the May agenda.

MSHG Dental "Votes Possible"

The board discussed moving forward with Altus dental for the MSHG population. Mr. Nunnally said we have been looking at a dental option for the group over the past couple years, which would have increase benefits at a lower cost and his recommendation, would be to move forward with Altus dental. Mr. Whitcomb said these benefits include enhanced plan designs, and orthodontia to the high plan along with a vision option.

Mr. LaFond made a motion to authorize rewarding the bid to Altus dental. Mr. Wojcik seconded the motion. There was a roll call vote. The motion passed unanimously.

Rebate Distribution Conversation

Chris Nunnally reviewed the totality of the rebates received through FY2022 of over \$1,200,000. Chris Nunnally showed suggested language of adding half the rebates to the individual member units experience and keeping half of the rebates in a rate stabilization fund. The board had a thorough discussion and decided to leave rebates as unaccounted funds usable to help stabilize rates for groups in any given year. The board will review a policy to ensure groups joining after July 1, 2022 cannot use the funds to offset individual group experience should a group decide to exit.

Open Session for Topics Not Reasonable Anticipated 48 Hours In Advance Of the Meeting Mr. Nunnally informed the board he has received the letter from the Town of Abington. The board discussed.

Mr. LaFond made a motion to accept the Town of Abington into MSHG. Mr. Wojcik seconded the motion. There was a roll call vote. The motion passed unanimously.

Next Meeting

The next meeting was already scheduled for April 14, 2022 at 1:00PM.

Mr. LaFond made a motion to end the meeting at 2:54 PM. Mr. Mathieu seconded the motion. There was a roll call vote. The motion passed unanimously.

Submitted by, Emmilie Roach Gallagher Benefit Services