

**Mass Strategic Health Group  
Meeting Minutes  
Meeting of February 24, 2022  
GBS Gallagher**

**Board Members Present:**

Matthew Wojcik  
Rich Mathieu  
Tina Landry  
MaryEllen Cerbone

Douglas Town Administrator **Board Chair**  
Dudley Charlton RSD Finance and Operations Manager  
Town of Webster  
Dudley Charlton RSD

**Others Present:**

Emmilie Roach  
Chris Nunnally  
Mark McCarron  
Taylor Whitcomb  
Holly Cotnoir  
Cheryl Vaidya  
Rich Bienvenue  
Rick LaFond  
Courtney Friedland  
Patricia Joyce  
Amy Bickford  
Lisa Stabile  
Christine Born

Arthur J. Gallagher  
Arthur J. Gallagher  
Arthur J. Gallagher  
Arthur J. Gallagher  
Town of Douglas  
Town of Douglas  
Treasurer  
Webster Town Administrator  
Town of Webster  
Abacus  
Abacus  
Altus Dental  
Altus Dental

The meeting was called to order at 1:09PM

**Attendance**

There was a roll call of attendees participating via Microsoft Teams.

**Meeting Minutes – February 9, 2022**

Ms. Landry made a motion to accept the meeting minutes from February 9, 2022. Mr. Mathieu seconded the motion. There was a roll call vote. The motion passed unanimously.

**Financial Report**

Mr. Nunnally presented the financial report through the month of January 2022. Mr. Nunnally said we received our first rebate from express scripts of \$130,000, which means going forward our rebates will go up about 30%. Mr. Nunnally showed each plan broken out by detail and where we are at from a revenue perspective. Mr. Nunnally said we have two members above the specific of

\$150,000 with a balance of \$217,387 due back to Massachusetts Strategic Health Group. Mr. Nunnally added there are four people at the 50% specific and we will continue to monitor them.

### **Abacus – Diabetes Care Rewards Program Update**

Ms. Joyce presented the dashboard report-showing enrollment up to 15% just below the municipal book of average at 21%. Ms. Joyce said Abacus is still doing outreach to the members enrolled in the plan and outreach to members who are not registered in the plan to see if they would be interested. Ms. Joyce said 36 medications have been filled since the launch with a pharmacy savings of \$3,931 and \$692 in waived copays. Ms. Joyce explained, as more people become adherent in the program there will be more savings.

### **MSHG Website Presence**

The board discussed the MSHG website presence. Mr. Nunnally said currently we have two websites presences, one through Health Plans Inc. and an administrative site where we do meeting announcement and post minutes. Ms. Landry suggested a link be put on the administrative website that can lead employees to the Health Plans Inc. website to show specifics such as plan documents and information on MSHG programs. Mr. Wojcik said website presence is important and would like there to be a facts page on things MSHG has done. Mr. Nunnally said he would speak with Health Plans Inc. to see the capabilities of improving the current microsite. Mr. Mathieu said he believes the administrative site should have information on who MSHG is and access to the Health Plans Inc. site. Mr. Nunnally said he would do a deeper dive on what we can do to improve the administrative websites and speak with the Gallagher marketing team to best market MSHG.

### **Dental RFP Meeting Results**

Mr. Whitcomb presented the dental request for proposal through Altus dental. Mr. Whitcomb showed two options for a high and low plan. Mr. Whitcomb showed the current dental offerings for each entity in MSHG compared to the proposed offerings through Altus dental including some enhancements. Mr. Whitcomb said overall these two options would ultimately offer additional benefits and cheaper premiums for employees. Mr. Whitcomb also presented a voluntary vision offering to the group.

### **Initial Renewal Discussion**

Mr. Nunnally presented the initial renewal calculations. Mr. Nunnally said he has met with each group individually. The board requested the Gallagher underwriter Mr. McCarron come to their IAC meetings to review the renewals.

### **MSHG Growth Conversation “Votes Possible”**

Mr. Nunnally said the Town of Northbridge is interested in joining MSHG. Mr. McCarron showed what the projections would be if the board decided to invite the Town of Northbridge into the group. Mr. McCarron said he used claims from August 2019 through July 2020 and August 2020 through July 2021 to project what he believes they would fund at. Mr. McCarron explained in detail how he underwrote the group and said with the expected claims it would be a rate action of 3%. Mr. Nunnally said the Town of Northbridge’s IAC has voted to move forward with MSHG.

The board is interested in the Town of Northbridge joining but would like to continue to conversation for possible vote's next meeting.

### **Participation Agreement Conversation “Votes Possible”**

Ms. Landry stated the original three entities in MSHG have equity and would like to look at the equity distribution and the portion sharing needs to make sure they are consistent in the participation agreement. Mr. Wojcik asked Mr. Bienvenue to have these calculations at the next meeting.

### **Brightline Discussion “Votes Possible”**

Mr. Nunnally said this option allows juveniles under the age of 18 to see a coach all the way to a phycologist. Mr. Nunnally said the average time to see a member is 3 days, which will do a lot of work to close the gap of care. Mr. Nunnally noted this program is purely funded by claims.

Ms. Landry made a motion to move forward with the Brightline program. Mr. Mathieu seconded the motion. There was a roll call vote. The motion passed unanimously.

### **Open Session for Topics Not Reasonable Anticipated 48 Hours In Advance Of the Meeting**

Ms. Landry asked if all the programs MSHG offers could be analyzed and provide a report on what the utilization is at the next meeting. Mr. Nunnally agreed to have that information in a following meeting.

Mr. Wojcik asked to provide information on where our equity is invested and have that information in a following meeting.

### **Next Meeting**

The next meeting was already scheduled for March 17, 2022 at 1:00PM.

Ms. Landry made a motion to end the meeting at 2:31 PM. Mr. Mathieu seconded the motion. There was a roll call. The motion passed unanimously.

*Submitted by,  
Emmilie Roach  
Gallagher Benefit Services*