

**Mass Strategic Health Group
Meeting Minutes
Meeting of June 16th, 2021
GBS Gallagher**

Board Members Present:

Doug Willardson	Webster Town Administrator
Matthew Wojcik	Douglas Town Administrator
Rich Mathieu	Dudley Charlton RSD Finance and Operations Manager
MaryEllen Cerbone	Dudley Charlton RSD
Jeanne Lovett	Town of Douglas
Tim Bell	Town of Webster

Others Present:

Anthony Lively	Alera/Lively Insurance
Chris Nunnally	Arthur J. Gallagher
Richard Bienvenue	Treasurer MSHG

The meeting was called to order at 1:08PM

Attendance

There was a roll call of attendees participating via WebEx/conference call.

Financial Report

Mr. Nunnally did not present the financial report in entirety in the interest of time. Mr. Nunnally said the group combined were operating at an overall surplus of \$736,155.

Healthcare Bluebook

Mr. Nunnally introduced Chip Morel from Healthcare Bluebook. Chip introduced himself and presented his deck. Chip Morel noted that the cost variance on most non-emergent procedures runs around 940%+ in Massachusetts. Same procedure, same network, same market. Chip Morel went on to say the quality variance can be even greater, leading to poor outcomes, re-admissions, etc. Bluebook is a Quality and Price Transparency tool so employees can shop for healthcare just like they shop for a car or TV. Chip Morel said bluebook combines financial incentives and a Concierge Program which allows the employees make smarter care decisions and reduce their out-of-pocket spend by navigating to Higher-Quality, Lower-cost healthcare. Chip Morel said the employers benefit from lower claims' costs – through Bluebook Engagement Best Practices, ROI is typically 4:1. Chris Nunnally thanked Chip for the presentation and asked the board if the board would like to send bluebook data to allow bluebook to give us an accurate representation of the savings opportunity.

Matt Wojcik made a motion to allow Healthcare Bluebook to analyse our claims data. Doug Willardson seconded the motion. There was a roll call. The motion passed unanimously.

Other Business

There was no other business.

Mr. Mathieu made a motion to end the meeting at 2:38PM. Mr. Wojcik seconded the motion. There was a roll call. The motion passed unanimously.

*Submitted by,
Christopher Nunnally
Gallagher Benefit Services*