

**Mass Strategic Health Group
Meeting Minutes
Meeting of February 4th 2021
GBS Gallagher**

Board Members Present:

Doug Willardson
Matthew Wojcik
MaryEllen Cerbone
Jeanne Lovett

Webster Town Administrator
Douglas Town Administrator
Dudley Charlton RSD
Town of Douglas

Others Present:

Anthony Lively
Emmilie Roach
Chris Nunnally
Rich Bienvenue
Julie Sylvestre
Tony Bucci
Dan Mateleska
Patricia Joyce
Sean Follick

Alera/Lively Insurance
Arthur J. Gallagher
Arthur J. Gallagher
Treasurer
NexusMD
NexusMD
NexusMD
Abacus
Abacus

The meeting was called to order at 9:05AM

Attendance

There was a roll call of attendees participating via WebEx/conference call.

Meting Minutes

Mr. Willardson made a motion to accept the minutes from January 12, 2021. Ms. Cerbone seconded the motion. There was a roll call. The motion passed.

Financial Report

Mr. Nunnally gave an update on the December 2020 stop loss. Mr. Nunnally said the group has received \$272,180 in reimbursements. Mr. Nunnally did an overview of paid claims for each plan and said he expects claims to be comparable to projections in January.

NexusMD

Mr. Mateleska explained NexusMD was provided claims information for two periods, July 1, 2019 through June 30, 2020 and July 1, 2020 through October 31, 2020 for each entity. Mr. Mateleska said 76,462 claims were reviewed and broken down by five specialties, gastroenterology, neurology, orthopedics, cardiology, and rheumatology as well as COVID-19 cases. Mr. Mateleska said the four-month analysis period shows a significant jump in claims due to elective surgery rising compared to when COVID first started. Mr. Mateleska provided claims

cost for the year, by entity, including and how much of those claims accounted for the five specialties. Mr. Mateleska gave a rough estimate on increases for the year by including claims and COVID-19 costs. Mr. Mateleska did a high-level overview on the detail reports sent out to each group showing the overall picture of the five specialties. Mr. Mateleska explained NexusMD has the ability to give a range of reports that are necessary to analyze cost. Dr. Seepe would do a final presentation and deeper dive to answer more question and talk next steps. Mr. Nunnally said the board would set up a meeting in March to speak more with NexusMD and Dr. Seepe.

Abacus

Mr. Follick spoke about how diabetes is a complex condition to manage and from a plan management standpoint a high cost driver. Mr. Follick explained Abacus's goal is to engage members with clinical support from Abacus and engage them with their own doctors.

Ms. Joyce presented the dashboard report for the Massachusetts Strategic Health Group (MSHG) showing four months of data. Ms. Joyce said since the launch on September 15, 2020 ten members have joined and four of them are currently adherent which means they are receiving \$0 co-pays. Ms. Joyce spoke about program support and outreach to members through text messages, e-mails, and phone calls to keep members active in the program. Mr. Willardson asked how each group could educate employees to learn about the program. Ms. Joyce explained the all employee letter, which is sent to all employees to educate them about the program since they may have family members or co-workers who would be interesting in joining. Ms. Joyce said there is also a targeted letter based on who has a diabetes diagnosis.

Ms. Joyce said overall the program is off to a great start and will continue to update the board on enrollment.

Medicare Migration

Mr. Nunnally said Health Plans Inc. provided us claims amounts for the retirees who may be eligible to move to Medicare. Mr. Nunnally said the next steps are to evaluate what the penalties will be for the group and if it makes sense to move forward. Mr. Nunnally shared the individual data and said more information on next steps will be provided at the next meeting.

Renewal Discussion

Mr. Nunnally said the initial projections we have received back from underwriting are in the double digits. Mr. Nunnally explained renewals would be being artificially increased this year since COVID-19 has been factored in. Mr. Nunnally said the group could look at using their equity buy-in to lower rates or the trust fund. Mr. Nunnally said the underwriter still has a couple months of claims that may help the initial projections.

Mr. Nunnally said since each entity is looking at different options to lower rates he would meet with them individually and see what their comfortable with.

Other Business

There was no other business.

Next Meeting

Mr. Wojcik made a motion to end the meeting at 2:40PM. Rich Mathieu seconded the motion. There was a roll call. The motion passed unanimously.

Ms. Roach said she would send out tentative dates for the next board meeting.

*Submitted by,
Emmilie Roach
Gallagher Benefit Services*