

**Mass Strategic Health Group
Meeting Minutes
Meeting of May 28, 2020
GBS Gallagher**

Board Members Present:

Doug Willardson

Matthew Wojcik

Rich Mathieu

Tim Bell

Jeanne Lovett

MaryEllen Cerbone

Webster Town Administrator

Douglas Town Administrator

Dudley Charlton RSD Finance and Operations Manage

Town of Webster

Town of Douglas

Dudley Charlton RSD

Others Present:

Anthony Lively

Emmilie Roach

Chris Nunnally

Alera/Lively Insurance

Arthur J. Gallagher

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The meeting was called to order at 10:34AM.

Attendance

There was a roll call of attendees participating via WebEx/conference call.

Approval of Minutes

Mr. Mathieu made a motion to approve the minutes taken on May 28, 2020. Mr. Wojcik seconded the motion and it passed unanimously.

Financial Report/Renewal

Mr. Nunnally reviewed the financial report with claims paid through April 2020. Mr. Nunnally said all plans are running at a 90.0% loss ratio without pharmacy rebates. Mr. Nunnally said with pharmacy rebates the loss ratio is running at 88.7% with a surplus of \$1,519,427.

Mr. Nunnally said the PPO low deductible plan is running at a 114.7% cost vs. funding, Mr. Nunnally noted the small enrollment in the plan can fluctuate easily, but said the cost vs. funding looks to be slowly improving this month. Mr. Nunnally said the EPO high deductible plan is showing a 77.3% cost vs. funding with a surplus of \$1.2 million. Mr. Nunnally said the PPO high deductible plan has a low enrollment but is showing a cost vs. funding of 41.1% and the EPO high plan is at 85.1%. Mr. Nunnally said the PPO plan is running at 93.5% cost to funding and claims are starting to dip down. Mr. Nunnally added this could be because of elective surgeries

being postponed due to COVID-19. Lastly, Mr. Nunnally said the HPI EPO is running at 105.1% cost to funding with a deficit of \$239,416.

Mr. Nunnally said there are several members who are 50% over the specific of \$150,000 and three members who have went into access. Mr. Nunnally said two of the members in access have since termed off the plan and we will continue to watch the other member. Mr. Nunnally said there is a balance due to the MSHG of \$120,699 but no credits have been received yet.

NexusMD

Mr. Nunnally said his recommendation for NexusMD was to wait until the group has a full year worth of claims data for NexusMD to be fully effective. The board agreed.

Mr. Wojcik made a motion to move forward with the NexusMD proposal as soon as we have a full year of claims. Mr. Willardson seconded the motion. There was a roll call for a unanimous decision.

OptiMed

Mr. Nunnally said OptiMed's program would have immediate savings for the group. Mr. Nunnally said OptiMed is a preferred member with Abacus and NexusMD works with them on a percentage of drug savings.

Abacus

Mr. Nunnally said Abacus's program is \$3,000 upfront, Mr. Nunnally explained currently the group is spending \$2 million a year on diabetics. Mr. Nunnally added the group will be charged per active utilizer. There was further discussion.

Mr. Wojcik made a motion to move forward with Abacus and Optimed as soon as possible. Mr. Willardson seconded the motion. There was a roll call for a unanimous decision.

Other Business

Mr. Nunnally said he would have the team from Deerwalk at HPI at an upcoming meeting for a detailed presentation on how the utilize the Deerwalk system.

Next Meeting

Mr. Wojcik made a motion to end the meeting at 11:32AM. Mr. Willardson seconded the motion and it passed unanimously.

The next meeting was set for July 16th at 10:30AM. Ms. Roach said she would send out Webex/conference call information.

*Submitted by,
Emmilie Roach
Gallagher Benefit Services*