

**Mass Strategic Health Group
Meeting Minutes
Meeting of November 6th, 2019
GBS Gallagher**

Board Members Present:

Doug Willardson
Richard Mathieu
Matthew Wojcik

Webster Town Administrator
Dudley Charlton RSD Finance and Operations Manager
Douglas Town Administrator

Others Present:

Anthony Lively
Emmilie Roach
Chris Nunnally

Alera/Lively Insurance
Arthur J. Gallagher
Arthur J. Gallagher

Attendance

The attendance sheet was passed around and signed as everyone arrived and took meeting materials.

Approval of Minutes

Mr. Mathieu made a motion to approve the October 2nd meeting minutes, Mr. Willardson seconded the motion and it passed unanimously.

Mr. Mathieu made a motion to approve the October 3rd meeting minutes, Mr. Wojcik seconded the motion with one correction and it passed unanimously.

Mr. Willardson made a motion to approve the October 8th meeting minutes, Mr. Wojcik seconded the motion and it passed unanimously.

Medicare Migration

Mr. Nunnally said there are currently 98 members on the active plan who are over the age of 65. Mr. Nunnally explained by moving these members to a Medicare plan and paying the part A and B penalties it will lower the group's risk. A chart was presented showing a per member per month report of members 65 and over. Mr. Nunnally said these members have the highest prescription drug and medical claims cost per member. Mr. Nunnally explained that by moving these members out of the active plan onto a Medicare plan the retirees are on a much better plan for a lower rate and the group pays less claims on their active plans.

Mr. Nunnally said Retiree First is putting together a package and they will handle the entire process. Mr. Nunnally also noted the retiree will pay penalties and Retiree first would HCH into an account whatever the penalty cost is.

Mr. Mathieu said he would like to pay the penalties for the members who are part of Dudley Charlton RSD. Mr. Nunnally said it does not matter how the money is paid but it might be worth looking into it as a group as it effects individual plan experience. The group agreed that we would have further discussion once we have more information to share.

Aetna/Retiree First Update

Mr. Nunnally said the 21 day termination letters have been mailed out for Dudley Charlton RSD and the Town of Webster.

Review Financial Report

Mr. Nunnally presented the Massachusetts Strategic Health Group (MSHG) financial report with claims paid through September. Mr. Nunnally said the expense to funding ratio across all plans is 56.7% with a funding surplus of \$1,748,411. Mr. Nunnally said currently there are no members above 50% of the stop loss specific of \$150,000. Mr. Nunnally noted there is no 1-month lag on paid claims anymore, they are paid every Friday and shown on the most up to date financial report. Mr. Nunnally said the September financial report is still too early in the plan year to show a real picture of MSHG performance. Mr. Nunnally said he expected the expense to funding ratio to increase month over month until we settle around an expense to funding ratio between 80% to 85%. Mr. Nunnally said the goal is to end the year at a 90% expense to funding ratio.

Trust Fund Update

Chris Nunnally presented the treasurers report from Richard Bienvenue. Mr. Nunnally said the group has generated \$954,559 during the first 3 months not including the equity buy-in of \$1,329,662 and including Incurred but Not Reported claims.

Mr. Nunnally mentioned looking at returning the equity buy-in in early spring, or partially returning it. The group agreed to continue the conversation in early spring.

Cost Containment Strategy Conversation

Chris Nunnally asked the group if they are comfortable in hearing strategies at future meetings to reduce unnecessary claims cost. The group agreed that it was a good idea to continue to look at all options. Chris Nunnally said he would have Health Plans present their analytics tool and options to reduce claims through their Achieve Health disease care management program.

Other Business

Mr. Nunnally said he would provide CanaRX educational material at the next meeting.

Mr. Nunnally asked the board to have their designated alternate for next meeting.

Mr. Willardson made a motion to end the meeting at 10:20AM, Mr. Mathieu seconded the motion and it passed unanimously.

The next meeting was scheduled for December 18th at 2:30PM

*Submitted by,
Emmilie Roach
Gallagher Benefit Services*